

RESOLUTION NO. 23-2023

Introduced by Monty Tapp

A RESOLUTION AUTHORIZING THE CITY MANAGER TO EXECUTE AN AGREEMENT WITH AXON ENTERPRISE, INC. FOR THE PURCHASE OF SEVENTEEN (17) TASER 7 CERTIFICATION BUNDLES FOR THE HURON POLICE DEPARTMENT IN AN AMOUNT NOT TO EXCEED SIXTY-SIX THOUSAND FOUR HUNDRED TWENTY-TWO AND 40/100 DOLLARS (\$66,422.40)

BE IT RESOLVED BY THE COUNCIL OF THE CITY OF HURON, OHIO:

SECTION 1: That the City Manager is authorized and directed to enter into an agreement with Axon Enterprise, Inc. for the purchase of seventeen (17) Taser 7 Certification Bundles for the Huron Police Department in an amount not to exceed Sixty-Six Thousand Four Hundred Twenty-Two and 40/100 (\$66,422.40).

SECTION 2: That this Council hereby finds and determines that all formal actions relative to the adoption of this Resolution were taken in an open meeting of the Council and that all deliberations of this Council and of its committees, if any, which resulted in formal action, were taken in meetings open to the public in full compliance with applicable legal requirements, including O.R.C. §121.22 of the Revised Code.

SECTION 3: This Resolution shall be in full force and effect from and immediately following its adoption.

ATTEST:


Clerk of Council


Monty Tapp, Mayor

ADOPTED:

14 MAR 2023





Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-399830-44986.900AH

Issued: 03/01/2023

Quote Expiration: 03/15/2023

Estimated Contract Start Date: 04/01/2023

Account Number: 492662

Payment Terms: N30

Delivery Method: Fedex - Ground

SHIP TO	BILL TO
Business;Delivery;Invoice-417 Main St 417 Main St Huron, OH 44839-1652 USA	Huron Police Dept. - OH 417 Main St Huron, OH 44839-1652 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Ashley Hickman Phone: Email: ahickman@axon.com Fax:	Terry Graham Phone: 419-433-5000 Email: terry.graham@huronohio.us Fax:

Quote Summary

Program Length	60 Months
TOTAL COST	\$107,005.30
ESTIMATED TOTAL W/ TAX	\$107,005.30

Discount Summary

Average Savings Per Year	\$3,608.56
TOTAL SAVINGS	\$18,042.80

Payment Summary

Date	Subtotal	Tax	Total
Mar 2023	\$38,445.01	\$0.00	\$38,445.01
Mar 2024	\$16,145.27	\$0.00	\$16,145.27
Mar 2025	\$16,791.09	\$0.00	\$16,791.09
Mar 2026	\$17,462.71	\$0.00	\$17,462.71
Mar 2027	\$18,161.22	\$0.00	\$18,161.22
Total	\$107,005.30	\$0.00	\$107,005.30

Quote Unbundled Price:	\$125,048.10
Quote List Price:	\$115,560.30
Quote Subtotal:	\$107,005.30

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	60	\$72.24	\$34.66	\$34.66	\$6,238.80	\$0.00	\$6,238.80
BWCamTAP	Body Worn Camera TAP Bundle	17	60	\$35.17	\$32.50	\$32.50	\$33,150.00	\$0.00	\$33,150.00
A la Carte Hardware									
71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	42			\$1.00	\$1.00	\$42.00	\$0.00	\$42.00
75015	SIGNAL SIDEARM KIT	21			\$249.00	\$249.00	\$5,229.00	\$0.00	\$5,229.00
AB3C	AB3 Camera Bundle	17			\$749.00	\$749.00	\$12,733.00	\$0.00	\$12,733.00
AB3MBD	AB3 Multi Bay Dock Bundle	3			\$1,638.90	\$1,638.90	\$4,916.70	\$0.00	\$4,916.70
A la Carte Software									
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	17	60		\$26.04	\$26.04	\$26,560.80	\$0.00	\$26,560.80
BasicLicense	Basic License Bundle	16	60		\$15.00	\$16.25	\$15,600.00	\$0.00	\$15,600.00
ProLicense	Pro License Bundle	1	60		\$39.00	\$42.25	\$2,535.00	\$0.00	\$2,535.00
A la Carte Services									
85144	AXON STARTER	1			\$9,950.00	\$0.00	\$0.00	\$0.00	\$0.00
Total							\$107,005.30	\$0.00	\$107,005.30

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
AB3 Camera Bundle	11507	MOLLE MOUNT, SINGLE, AXON RAPIDLOCK	19	03/01/2023
AB3 Camera Bundle	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	19	03/01/2023
AB3 Camera Bundle	73202	AXON BODY 3 - NA10 - US - BLK - RAPIDLOCK	17	03/01/2023
AB3 Multi Bay Dock Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	3	03/01/2023
AB3 Multi Bay Dock Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	3	03/01/2023
AB3 Multi Bay Dock Bundle	74210	AXON BODY 3 - 8 BAY DOCK	3	03/01/2023
A la Carte	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	42	03/01/2023
A la Carte	75015	SIGNAL SIDEARM KIT	21	03/01/2023
Body Worn Camera Multi-Bay Dock TAP Bundle	73689	MULTI-BAY BWC DOCK 1ST REFRESH	3	09/01/2025
Body Worn Camera TAP Bundle	73309	AXON CAMERA REFRESH ONE	17	09/01/2025
Body Worn Camera Multi-Bay Dock TAP Bundle	73688	MULTI-BAY BWC DOCK 2ND REFRESH	3	03/01/2028
Body Worn Camera TAP Bundle	73310	AXON CAMERA REFRESH TWO	17	03/01/2028

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	16	04/01/2023	03/31/2028
Basic License Bundle	73840	EVIDENCE.COM BASIC ACCESS LICENSE	16	04/01/2023	03/31/2028
Pro License Bundle	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	3	04/01/2023	03/31/2028
Pro License Bundle	73746	PROFESSIONAL EVIDENCE.COM LICENSE	1	04/01/2023	03/31/2028
A la Carte	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	17	04/01/2023	03/31/2028

Services

Bundle	Item	Description	QTY
A la Carte	85144	AXON STARTER	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Body Worn Camera Multi-Bay Dock TAP Bundle	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	3	04/01/2023	03/31/2028
Body Worn Camera TAP Bundle	80464	EXT WARRANTY, CAMERA (TAP)	17	04/01/2023	03/31/2028

Payment Details

Mar 2023

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Upfront	71044	BATTERY, SIGNAL SIDEARM, CR2430 SINGLE PACK	42	\$42.00	\$0.00	\$42.00
Upfront	75015	SIGNAL SIDEARM KIT	21	\$5,229.00	\$0.00	\$5,229.00
Upfront	AB3C	AB3 Camera Bundle	17	\$12,733.00	\$0.00	\$12,733.00
Upfront	AB3MBD	AB3 Multi Bay Dock Bundle	3	\$4,916.70	\$0.00	\$4,916.70
Year 1	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	17	\$4,903.84	\$0.00	\$4,903.84
Year 1	85144	AXON STARTER	1	\$0.00	\$0.00	\$0.00
Year 1	BasicLicense	Basic License Bundle	16	\$2,880.18	\$0.00	\$2,880.18
Year 1	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$1,151.87	\$0.00	\$1,151.87
Year 1	BWCamTAP	Body Worn Camera TAP Bundle	17	\$6,120.39	\$0.00	\$6,120.39
Year 1	ProLicense	Pro License Bundle	1	\$468.03	\$0.00	\$468.03
Total				\$38,445.01	\$0.00	\$38,445.01

Mar 2024

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	17	\$5,100.00	\$0.00	\$5,100.00
Year 2	85144	AXON STARTER	1	\$0.00	\$0.00	\$0.00
Year 2	BasicLicense	Basic License Bundle	16	\$2,995.39	\$0.00	\$2,995.39
Year 2	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$1,197.92	\$0.00	\$1,197.92
Year 2	BWCamTAP	Body Worn Camera TAP Bundle	17	\$6,365.21	\$0.00	\$6,365.21
Year 2	ProLicense	Pro License Bundle	1	\$486.75	\$0.00	\$486.75
Total				\$16,145.27	\$0.00	\$16,145.27

Mar 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	17	\$5,304.00	\$0.00	\$5,304.00
Year 3	85144	AXON STARTER	1	\$0.00	\$0.00	\$0.00
Year 3	BasicLicense	Basic License Bundle	16	\$3,115.21	\$0.00	\$3,115.21
Year 3	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$1,245.84	\$0.00	\$1,245.84
Year 3	BWCamTAP	Body Worn Camera TAP Bundle	17	\$6,619.82	\$0.00	\$6,619.82
Year 3	ProLicense	Pro License Bundle	1	\$506.22	\$0.00	\$506.22
Total				\$16,791.09	\$0.00	\$16,791.09

Mar 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	17	\$5,516.16	\$0.00	\$5,516.16
Year 4	85144	AXON STARTER	1	\$0.00	\$0.00	\$0.00
Year 4	BasicLicense	Basic License Bundle	16	\$3,239.81	\$0.00	\$3,239.81
Year 4	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$1,295.67	\$0.00	\$1,295.67
Year 4	BWCamTAP	Body Worn Camera TAP Bundle	17	\$6,884.60	\$0.00	\$6,884.60
Year 4	ProLicense	Pro License Bundle	1	\$526.47	\$0.00	\$526.47
Total				\$17,462.71	\$0.00	\$17,462.71

Mar 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	17	\$5,736.80	\$0.00	\$5,736.80
Year 5	85144	AXON STARTER	1	\$0.00	\$0.00	\$0.00
Year 5	BasicLicense	Basic License Bundle	16	\$3,369.41	\$0.00	\$3,369.41
Year 5	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	3	\$1,347.50	\$0.00	\$1,347.50
Year 5	BWCamTAP	Body Worn Camera TAP Bundle	17	\$7,159.98	\$0.00	\$7,159.98
Year 5	ProLicense	Pro License Bundle	1	\$547.53	\$0.00	\$547.53
Total				\$18,161.22	\$0.00	\$18,161.22

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.



Signature

03-02-2023

Date Signed

3/1/2023

